



Gallagher Healthcare Practice

Keeping Your Organization in Good Health



Insurance | Risk Management | Consulting

As the healthcare industry transitions from volume to value, you need a partner with access to a wide set of solutions that can be customized to meet your goals.

How can we help organizations like yours?

We do it the same way you do.



Intake

Delve into learning about your organization, leadership, business plan, values and processes. Research your competition. Discuss and understand your goals:

- Information gathering
- High-level benchmarking
- Strategic planning meetings
- Action plan



Diagnosis

Perform audits, tests and analytics for cost, value and employee engagement:

- Governance and leadership support assessment
- Cyber risk assessment
- Claims analytics
- Risk management and reporting
- Workforce analytics and needs forecast
- Population wellbeing assessment
- Workers Compensation (WC) risk assessment
- Engagement survey
- Compliance audit
- RAC audit vulnerability assessment
- Vendor assessments
- Contract review
- Loss and exposure analysis



Prognosis

Develop detailed, multiyear action plans and set target goals:

- Organizational mission, leadership training, transparency and community strategies
- Financial targets, modeling and monitoring
- Professional and organizational risk management strategy
- Cyber mitigation and HIPAA Compliance
- Total rewards strategy
- Wellbeing communication and incentive plans
- Safety programs
- Engagement levers and implementation approach
- Benefits plan documents
- HR Policies
- Compensation
- Billing errors and omissions risk management
- Vendor engagement, management and at-risk strategies
- Alternative risk transfer

Your Gallagher Team

To stay ahead of the rapidly changing needs of the healthcare industry, Gallagher invests in developing resources, ongoing education and training programs for our consultants. Our Healthcare Practice features specialists in:

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| Governance and leadership development | Total rewards strategies |
| Cyber and management liability | Workers compensation loss reduction |
| Executive and physician compensation alignment | Total wellbeing strategies |
| Healthcare professional liability | Engagement and customer service |
| Data warehousing and analytics | Regulatory compliance |
| Risk management information systems | Compensation and benefits strategy |
| Direct-to-employer marketplace research | Human resources strategy |
| Population health management (PHM) | Regulatory billing/errors and omissions |
| Clinical risk management | Mergers and acquisitions |
| Captive formation and solutions | Crisis management |
| Private exchanges | Business continuity |
| Provider excess liability/stop-loss | Property and business interruption |



Prescription

Develop stakeholder communication and implementation plans:

- Recruit champions
- Develop themes and branding
- Create annual implementation calendars



Treatment

Deliver solutions for identified projects:

- Governance enhancement initiatives
- Risk management initiatives
- Quarterly cost and projection updates
- Population health management (PHM) initiatives
- Total rewards, safety, wellbeing and engagement communication calendar
- Open enrollment and new hire packages
- Ongoing regulatory updates
- Ongoing risk management consulting and educational services



Follow-up

Evaluate and report on our performance against projected outcomes and program objectives:

- Annual stewardship report
- Annual strategic plan update